



ENTERPRISE/TECHNICAL DIRECTOR

LOCATION: NOTTINGHAM

With an established European customer base we are a market leader in the development and delivery of technical supply chain solutions to the IT market place.

This is an exciting opportunity to join our rapidly expanding organisation and play an integral part in the growth and development of our UK Technical centre.

The role

As Enterprise Director you will take a pro-active lead in the businesses ability to provide consistent, reliable and timely solution supply and delivery to high profile clients.

Reporting into the Managing Director and as a member of the Executive team you will play a critical part in agreeing and implementing strategy to support the broader business plan.

Managing all elements of product support you will employ your expertise to maintain market vigilance so that you can make informed decisions on our supply and service portfolio throughout the product life cycle. This will range from working closely with OEM's, vendors and our own Business Development team on the technical evaluation of new products, the creation of systems for storing and developing product intelligence, working closely with the vendor management team in identifying and qualifying support partners, to defining and implementing end of life and end of service controls.

In addition to your product expertise you will be a confident, business-facing, commercially attuned IT leader possessing a clear focus on the value to be extracted from service model and business process development. You will drive the technical team's principal activities, occupying an influential space at Board level.

With the ability to communicate at all levels you will also be responsible for the day to day management of our contracts and technical team across 4 sites, providing when necessary assistance with technical enquiries and service delivery escalations.

Who we're looking for

Prospective candidates will have proven track record of engineering/IT management gained within a European based SME. You may have gained your product knowledge and experience through a "hands on" specialist engineering role but will possess background knowledge over a number of equipment platforms from different manufacturers. The candidate must be technically competent across Enterprise, Wintel and Print, and ideally be familiar with Banking and Retail enterprise products. You will be commercially astute, able to demonstrate a broad understanding of business accounting, inventory management, depreciation, and as a credible project leader have a proven track record in delivering a broad portfolio of projects on time and within budget.

Salary

£Excellent basic, commensurate with experience. Company car/car allowance and comprehensive package including private healthcare and performance related bonus.

Applicants can express their interest and obtain further information on the role by emailing: recruitment@acalsupplychain.com quoting reference: **N-ED-05**



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